

We pride ourselves on restoring pontoons with quality materials and workmanship. We restore around 30 pontoons per year, so we have figured out which products are worth using and which are junk. We have determined the best practices in the most efficient ways, and we are set up for the process. You can find pictures of our work on our website, as well as our business Facebook site. For references, we recommend that you call any local Marina. They all use us for a reason. We do quality work for fair price, we always work hard to make our time lines and we stand behind our work.

PRICING AND PROCESS: As a custom shop, everything we invoice is based on time and materials, but on average we can restore your full pontoon for \$7,500 to \$15,000 depending on the size of your pontoon, how much furniture it has, how detailed the job is and how extensive you choose to go. Most pontoons are done over the winter, so we shrink wrap and store the boat onsite, allowing us to complete the work over the winter and have it available to pick up in the spring. We book out quickly; we require a deposit to save your spot on the seasonal queue (we have spring/summer queues and fall/winter queues).

DIYers: We can be a great resource for those DIYers out there; if you are interested in guidance or buying good, quality materials, we can help with that. Just keep in mind, these projects can end up being more work than you bargained for when you are not set up for this.

ADVICE: Do not take your pontoon to the cheapest guy working from his garage to save a few bucks. Many people think they can do this type of work for quick cash or "time filler jobs" over the winter, but it ends up taking far longer than they thought, you end up without use of your pontoon the next spring, they don't get it finished at all so you lose your investment or you get a pontoon back that was restored with materials that won't last. The internet is FULL of cheap pontoon parts that are complete junk and a restorer needs to know how to ensure they are using good materials, from the flooring and adhesive to the seats and even down to the thread, so it won't all fail in a year or two.

DECIDING FACTORS: The two biggest factors to consider in deciding whether to spend the money on restoration are your toons and your engine. Check that your toons are over 19" in diameter (to hold the new, higher quality materials we use) and are in generally good shape (no dents or holes/will hold water). The engine should be reliable, running well and have received regular maintenance.

EXAMPLE OF ONE CUSTOMER'S DECISION: We never use any of the lower quality materials that you find in the new "value" priced pontoons on the market, so your finished product is a high quality like new pontoon at a price far lower than the "value"- priced new models. On a recent restoration of a Bennington pontoon, we replaced the carpet with a high end padded woven vinyl for \$4,000, reupholstered all the seats for \$5,600 (he did not want replacement), made a new cover for \$1,600 and replaced his entire Bimini (frame, shade, boot, LED light) for \$1,100. In total, he spent around \$12,500 on the project but received a like new, high quality pontoon. This price was significantly less than buying the same version of Bennington new, which was listed at \$64,000 at that time, and he had full control in choosing the colors and details he wanted in the pontoon.



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General Pricing on Restoration Services

- UPHOLSTERY can be replaced, revinyled and reused, or a combination of both. <u>Replacement</u>: When doing the whole furniture set, it is always more economical to replace. *Furniture Packages run on average between \$2800 to \$4200 for a full set assembled & installed.* <u>Revinyl/Reuse</u>: We can revinyl the whole furniture set when customers want to have control over the exact colors and design of the furniture. We also revinyl when most of the furniture is being reused but a few pieces need to be repaired or revinyled due to damage or wear. *Revinyl costs vary greatly; a medium pontoon cushion is an average of \$300 each to revinyl.* <u>Combination</u>: We can give you a general idea of the costs involved in revinyling any pieces, such as sundecks and live wells, that cannot be replaced and must be revinyled to match your new furniture set.
- FLOORING is the most labor intensive portion of any restores. We most commonly use a high quality woven vinyl on new flooring. Replacing flooring is the most time consuming as you have to take the entire pontoon apart, remove the old flooring (this can get quite difficult at times), prep the deck (replace as needed) and install new flooring.
 Average cost to replace the flooring on a pontoon is \$4000 to \$5000. It's rarely required, but add \$200 per 8 x 8 area that requires new decking, or \$1000 to \$1200 for the full floor.
- BIMINIS can be completely replaced (frame and cloth), reused or a combination. <u>Frame w/ Canopy</u>: New frames (complete w/ canopy, boot and light) assembled and installed on your boat run between \$900 for the most basic frame to \$1200 for the largest frame. <u>Prefab Canopy Shades & Boots</u>: \$425 to \$450 (depends on size); Boots are \$85 <u>Custom Bimini Cloths</u>: average between \$675 to \$850 <u>Custom Boots</u>: average between \$175 to \$200.
- EXTRAS that come up while restoring pontoons can be anything from deep cleaning to lights. <u>Pontoon Cover</u>: We fabricate the custom cover here for an average cost of \$1600 to \$2000. <u>LED Lights</u>: Average of \$250 per set replaced during restore process. <u>Radio/Speakers</u>: A lower grade radio w/ Marine Grade Speakers averages \$500 to replace. <u>Depth Gauge/Fish Finder</u>: Average of \$400 to \$500 depending on model. <u>New Custom Windshield</u>: \$350 and up <u>Cleaning</u>: The best time for a deep clean is during the restore process. \$100 quick clean with vinyl protectant (1 hr max), \$300 boat bath, pressure spray floor and rails (3 hr max), \$600 major detail

protectant (1 hr max), \$300 boat bath, pressure spray floor and rails (3 hr max), \$600 major defail inside and out, \$150 for pontoon exterior scrub with acid wash on toons (1.5 hr max). <u>Shrink Wrap</u>: \$18/Linear Foot (No Charge for Storage or Spring Prep on Pontoon Restore Boats) <u>Engine Winterization</u>: Average between \$100 to \$150 for outboards depending on engine size. <u>Engine Summerization</u>: Average between \$65 to \$75 for outboard engines. Consoles: These can be very expensive to replace. We charge time & materials.

Fencing: Basic replica replacements run \$3000 to \$4000 (and up when changing layout).

There can be other costs associated with your restore job not listed above. We work well within a given budget, or, if you prefer, you can retain full decision making (with required allowances). If you prefer to retain full decision making, we will need quick responses during the process for anything that remained an unknown upon planning. We fully understand you may have a lot of questions along the way. We ask that you try to keep most questions and large decision making to the planning process, as requiring weekly check ins can take a great deal of time and cause confusion during the restore process. Veering off course of original plans can cause extra expenses once work has been started or materials have been ordered.



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