### **Custom Pontoon Covers Pricing (2022)**

#### Premium Marine Grade Materials Required For a Custom Pontoon Cover - 22' L x 8' W

Aqualon Edge Fabric: \$27.50 per yard x 24 yards = \$660 VicoMarine Adjustable Poles: \$25 per x 6 poles = \$150

VicoMarine Vent II: \$15 per x 6 vents = \$90

VicoMarine Pad: \$20 per x 1 pad (if required) = \$20\*

Marine Grade Snap Heads and Bottoms: \$.50 per x 70 = \$35

Marine Grade Snap Studs: \$.50 per x 70 = \$35

Hem Vinyl Reinforcement w/ Bias: \$2.00 x 60' around = \$120

Flaps (Aqualon Edge, Bias, 2" Hook and Loop Velcro) \$12.50 per x 6 average = \$75 Total cost of all materials required to make a custom cover is around \$1165 + tax



#### <u>Labor required to turn these premium materials into a Custom Pontoon Cover</u>

- 1 hour Boat Set Up (Stage, Design, Pole Set Up, Bimini Removal, Cover Design and Blank Measurement)
- 1.5 hours Cut and Sew Blank (We stock 12 colors in house)
- 3 hour Pattern the Cover (Every cover is patterned to your boat by our skilled upholsterer w/ 30+ years of experience.)
- 3 hour Sew Boat Cover (Every cover is sewn by a skilled Seamstress w/ 25+ years of experience.)
- 3 hour Fit the Cover to the Boat (Cover is fit, vents and poles are added, and snaps are installed by a skilled professional.) 11.5 hours total x \$90/hr shop rate for around \$1035 (+ tax)

\*For 2022, our shop rate is \$65/hr per tech or \$90/hour for a team (one patterner and one sewer together) & a bay. Industry standard for this cover is 12 to 14 hours at \$95 to \$110 per hour.

<u>Custom Shop Time + Material Pricing</u> - A Custom Cover for a basic 22' Pontoon Play Pen Cover Costs \$1165 in materials and \$1035 in labor for a total of \$2200 plus tax on this sample breakdown. We charge time + materials for every custom job just like this. Quality custom work is not for everyone. We understand price is a factor, but also know that quality materials, timeliness, service after the sale, standing behind our products and outstanding craftsmanship are as well. If price is your only factor, you can get a cheaply made cover on the internet.

A quality Custom Play Pen Cover typically costs on average between \$1,800 and \$2,200

A quality Custom Full Mooring Cover typically costs on average between \$1,900 and \$2,300.

General Estimate is Approximately \$100 / linear foot for Pontoon Covers

(plus or minus \$100 depending on customizations needed)



Our business model is simple: we make a high quality, custom made product with the best warranty at a fair price.

We are the only shop in the Midwest that provides a limited lifetime warranty against manufacturer defects on our entire cover, not just the prorated warranty on the fabric. It doesn't matter if the cover is 20 years old; if a seam fails or a snap falls off, we will repair it free of charge until that cover is no longer serviceable. We use only high-quality materials in the fabrication of our covers and bring 30+ years of knowledge and experience to the table.

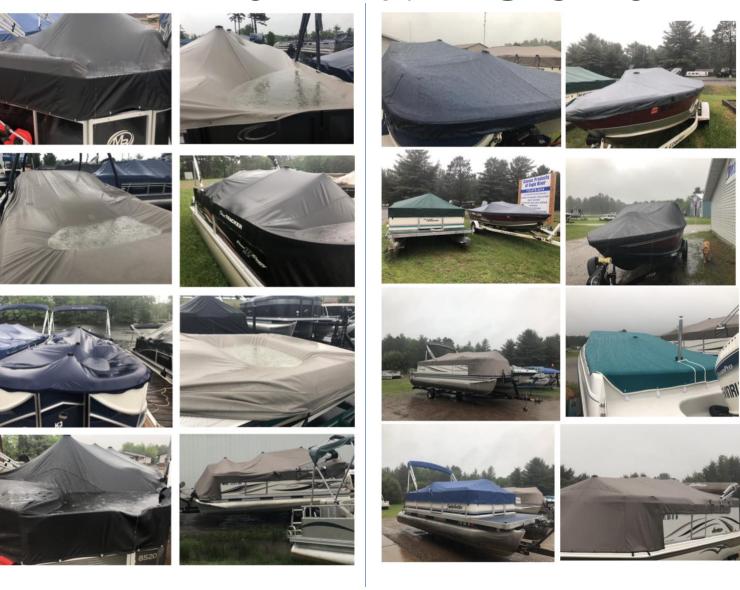
Check out examples of our work at www.EagleRiverBoatCover.com, on our Facebook site or google business page.



Canvas Products of Eagle River 530 Hwy 45. S Eagle River, WI 54521 (715) 479-3414

## **Custom Pontoon Covers Pricing (2022)**

# THEIRS vs. OURS



We will make you a premium cover out of the highest quality materials on the market based on 30+ years of extensive knowledge and experience and we will stand behind your cover with the best warranty in the state, all in one work week or less.

